

Message Text

LIMITED OFFICIAL USE

PAGE 01 LIMA 01941 061835Z
ACTION ARA-14

INFO OCT-01 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 DOE-11 H-01 INR-10 INT-05
L-03 NSAE-00 NSC-05 OMB-01 PM-05 USIA-06 OES-07
SP-02 SS-15 STR-07 TRSE-00 ACDA-12 OPIC-03 /124 W
-----127211 062322Z /64

R 061552Z MAR 78
FM AMEMBASSY LIMA
TO SECSTATE WASHDC 9007

LIMITED OFFICIAL USE LIMA 1941

E.O. 11652: N/A
TAGS: EINV, ENRG, PE
SUBJECT: GULF REPORTS PROGRESS IN EFFORTS TO REMOVE BAN ON
DOING BUSINESS IN PERU

REF: 77 LIMA 11066

1. RAUL FERRERO, GULF'S LOCAL LAWYER, AND WERNER KAHN,
CORPORATE DEVELOPMENT OFFICER FOR GULF OIL CORPORATION
(RESIDENT IN RIO), CALLED ON ECONOFF LATE MAR 3 TO
REPORT ON RESULTS OF THEIR CONVERSATIONS WITH GOP
OFFICIALS REGARDING GULF'S EFFORTS TO HAVE GOP RESCIND
THAT PORTION OF EXPROPRIATION DECREE WHICH CAN BE INTERPRETED
AS PROHIBITING GULF FROM DOING BUSINESS HERE.

2. GULF REPS STATED THAT THEY HAD RECEIVED ASSURANCES
FROM ENERGY AND MINES VICE MINISTER SAETTONE AND MINISTRY'S
LEGAL ADVISOR CHAVEZ RIVAS THAT THE MINISTRY WOULD
INITIATE AND SUPPORT APPROVAL OF A DECREE LAW WHICH WOULD
REMOVE ANY OBSTACLE TO GULF'S EVENTUALLY OPERATING IN PERU.
ACCORDING TO FERRERO, ENERGY AND MINES MINISTRY OFFICIALS
SAID THAT SUCH LEGISLATION WILL BE PROMULGATED WITHIN NEXT
30-40 DAYS.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 LIMA 01941 061835Z

3. KAHN STATED THAT HE HAD NOT RAISED POSSIBILITY OF
EXPLORATION/EXPLOITATION ACTIVITIES WITH PERUVIANS,
SINCE GULF IS NOT INTERESTED AT THIS TIME IN THESE
ENDEAVORS IN PERU. COMPANY, HOWEVER, WOULD LIKE TO
MARKET LUBRICANTS ONCE AGAIN, AND IT IS HOPEFUL THAT IT
CAN OBTAIN LONGTERM CONTRACT TO BUY RESIDUAL FUEL OIL

FROM PETRO PERU.

4. COMMENT: WHILE WE HAVE NO REASON TO DOUBT THAT GOP
IS WILLING TO ACT TO PERMIT GULF TO OPERATE IN PERU,
WE WOULD BE SURPRISED IF GOP MOVES AS QUICKLY AS
GULF SEEMS TO EXPECT. IN VIEW OF INORDINATE DELAY
ENCOUNTERED IN RESOLVING GULF EXPROPRIATION CASE, WE
BELIEVE GULF'S OPTIMISM IN THE CURRENT MATTER IS TRIUMPH
OF HOPE OVER EXPERIENCE.

DECON 3/6/79.
SHLAUDEMAM

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, NATIONALIZATION, LAW, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 06 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LIMA01941
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780101-0614
Format: TEL
From: LIMA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197803103/aaaadjli.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: be31f8b7-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 LIMA 11066
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3108477
Secure: OPEN
Status: NATIVE
Subject: GULF REPORTS PROGRESS IN EFFORTS TO REMOVE BAN ON DOING BUSINESS IN PERU
TAGS: EINV, ENRG, PE, GULF
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/be31f8b7-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014